

**"YOU MADE IT A STRESS
FREE EXPERIENCE,
ESPECIALLY WHILST
LIVING IN AUSTRALIA"**

Hi Debbie

I would like to say a huge thank you for selling my two bedroom unit in Papanui recently. I had listed the property with a 1% commission thinking I would get the best return on my money by saving on the fees. Oh my gosh, I was very wrong!

When I came to see you it had already been on the market for two months. It had been under contract for \$300,000 but fallen through. They couldn't get any other offers.

I discussed with you that I needed to have the property sold ASAP as it was untenanted. You held an open home the very first day which was advertised online and i couldn't believe it when you came to see me on the first night, with 3 offers, selling it for \$341,000. I was delighted! As you said, listing it with the Harcourts network is "marketing". I get that now.

I was so impressed with how you had the network to tap into and target those buyers ready to purchase. I would highly recommend listing a property with you and Harcourts to anyone wanting to sell, who is considering 1% or low fee agents who you think will "save" you on fees. Understanding the number of buyers I was able to tap into made me realise how much I would never have been able to achieve with a 1% company. We came away with so much more in our hands, like another \$28,000. That's a lot of money in this price range.

Debbie, I can't thank you enough. Thanks once again for selling my property, you made it a stress-free experience, especially whilst living in Australia, for which I am truly grateful for.

Kind regards,
Simone