## HOW DOES YOUR HOME MEASURE UP?

When it comes time to sell, what are your buyers really interested in?
Blossoms in Spring or heating, insulation and drainage? Interestingly what's more important to them, especially post-earthquakes in Christchurch is the latter. Do buyers actually go house hunting in the winter? They sure do!

They love to see how the home feels in the cold and dreary months and experience the insulation and heating in the home. Outside they love to see if and where the water pools on a section and how the drainage performs after a good rain. If these areas get the 'tick' then buyers are more likely to pursue the property.





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Think about how old your insulation is now and whether it needs replacing, and remember to check the insulation isn't too close to non LED lighting, to avoid a fire hazard. Good heating without effective insulation is ineffective in heat retention. While you're at it, check how efficient your heating options are. Do they need reviewing and replacing? More and more buyers are asking how high the power bills are in Winter.

Put these items on your home maintenance and pre-selling checklist. If you have any questions or would like to discuss your options, give me a call. I'd love to help you with all things Real Estate.